



SALES PROMOTION ASSOCIATION, INC.

MEETING: NOV. 10, 2006

ATTENDANCE

17

BUSINESS TO

20

LEADS

2

THANKS

11

ANNOUNCEMENTS: Our treasurer, Frank Semon, reports that all but four of our twenty-seven members have paid their dues. Late payers are usually members companies that haven't sent in the company check. Please check to see that your company has paid your dues. Our balance is \$2,158.98. Frank has done a marvelous job and got a well deserved round of applause from the membership.

Ron Harman of Maryland Telephone is going to see if it is possible for the club to get a phone number and voice mailbox for 7/24 answering and message taking.

Tony Bedone brought his camera to take executive photos of members to be included in our new website. Tony is having a photo exhibit of 20 of his photos this Thursday the 16th at Botani, 846 36th St., in Hamden from 6 to 8:30PM. Light refreshments and wine will be served. That and dinner out will make a class evening for you and your love.

Jim Hess's bank, Mercantile, will become part of PNC on Feb. 1st vastly increasing it's financial backing.

Though Jack Sturgill, Esq. didn't get elected, he did beat the other two challengers giving him name recognition for the next race.

SPEAKER: Jeff Little owner of Invisible Fence for Baltimore City, Baltimore County, Harford county and Cecil County has had a very successful year having

installed 584 systems for dog owners. It only takes 2-3 hours to install a system and the training of the dog AND the owner takes one week. Jeff considers himself in the dog business rather than just selling the restraining invisible fence for the owners. You can tell just by listening to him that the guy really loves dogs. The fences save dogs from wondering and becoming roadkill and promote goodwill with the owners neighbors. It even works with cats! Jeff is excited about the new electronic improvements making the collars and controls smaller and lighter. His company will automatically mail out replacement batteries to clients when replacement is due to be required making installed systems worry free. Call Jeff at 410-252-0000 and save a friends dog!

50/50 WINNER: Tony Bedone.

SPEAKER THIS FRIDAY: Rick Donovan of Chesapeake Office Supply, Inc.